

# Biking For Babies

BUDGET VS. ACTUALS: 10/01/17 - 09/30/18 - FY18 P&L

October 2017 - September 2018

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
Direct Public Support			
Contributions for Pregnancy Resource Centers	81,792.07	76,000.00	5,792.07
Gifts in Kind - Goods	2,309.69	1,600.00	709.69
Recruiting and Advertising Income		3,500.00	-3,500.00
<b>Total Direct Public Support</b>	<b>84,101.76</b>	<b>81,100.00</b>	<b>3,001.76</b>
Program Income			
Jersey Fee	325.00	1,920.00	-1,595.00
Rider Fees	2,250.00	4,000.00	-1,750.00
Support Crew Fees	901.00	800.00	101.00
Sustainability Campaign	6,064.13		6,064.13
<b>Total Program Income</b>	<b>9,540.13</b>	<b>6,720.00</b>	<b>2,820.13</b>
Services	0.00		0.00
<b>Total Income</b>	<b>\$93,641.89</b>	<b>\$87,820.00</b>	<b>\$5,821.89</b>
<b>GROSS PROFIT</b>	<b>\$93,641.89</b>	<b>\$87,820.00</b>	<b>\$5,821.89</b>
<b>Expenses</b>			
Administrative Expenses			
Dues & Subscriptions	1,284.04	1,090.00	194.04
Executive Director Formation	1,378.00		1,378.00
Merchant Bank Fee	1,018.19	1,748.00	-729.81
Office Supplies		13.00	-13.00
<b>Total Administrative Expenses</b>	<b>3,680.23</b>	<b>2,851.00</b>	<b>829.23</b>
Fundraising Expenses			
Equipment Rental and Maint.	100.00	150.00	-50.00
Freight and Shipping	338.55	475.00	-136.45
Online Advertising	78.23		78.23
Printing and Copying	16.82	250.00	-233.18
Promo Material	247.05	750.00	-502.95
Recruiting Campaign	500.00	1,000.00	-500.00
Telephone & Technology Fees	981.36	16.00	965.36
<b>Total Fundraising Expenses</b>	<b>2,262.01</b>	<b>2,641.00</b>	<b>-378.99</b>
Program Expenses			
Fuel	590.05	650.00	-59.95
Insurance	450.00	500.00	-50.00
Jerseys	1,545.00	1,600.00	-55.00
Meals	1,672.02	500.00	1,172.02
Pregnancy Resource Center Contributions	82,010.00	76,568.00	5,442.00
Supplies	764.45	200.00	564.45
T-shirts	3,567.00	3,500.00	67.00
Travel		568.00	-568.00
<b>Total Program Expenses</b>	<b>90,598.52</b>	<b>84,086.00</b>	<b>6,512.52</b>

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Total Expenses</b>	<b>\$96,540.76</b>	<b>\$89,578.00</b>	<b>\$6,962.76</b>
NET OPERATING INCOME	\$ -2,898.87	\$ -1,758.00	\$ -1,140.87
NET INCOME	\$ -2,898.87	\$ -1,758.00	\$ -1,140.87